



## **Corporate Partnerships Fundraiser, 22 hrs per week – Salary £23-26k pro rata, based on experience**

An exciting and new opportunity has arisen for a Corporate Partnerships Fundraiser to join Friends and Families of Special Children's fundraising team and work creatively to increase income, year on year, from a number of corporate income streams.

Friends and Families of Special Children has a built a good foundation of existing corporate support however there is significant potential to develop this across the city of Plymouth and the charity's surrounding catchment area.

Friends and Families are looking for a passionate, self-driven, awesome networker with a can-do attitude. The ideal candidate will have a sales, marketing or business development background with some fundraising knowledge and experience. They will be excellent at building and developing relationships; possess a keen understanding and ability to talk business, as well as successful negotiation and all-round communications skills.

The post holder will work closely with the Community Fundraiser and Marketing and Communications Officer, ensuring that all supporters receive an excellent donor experience when working in partnership with the charity.

You must be able to travel locally, working occasional evenings and weekends, as required and according to the needs of the charity.

This post will be based at the charity's Plymouth office at Virginia House in its newly refurbished offices.

### **About Friends and Families of Special Children**

Almost 1 in 5 people in the UK are living with a disability - many of whom are just children. So many families on this journey don't know where to turn and are extremely isolated, vulnerable and in desperate need of support.

Friends and Families of Special Children work tirelessly every day to ensure that every family in Plymouth and the surrounding 20+ mile radius area on this journey are supported ultimately so they can experience the best quality of life possible.

The charity was set up in 2002 and as of 2019, has more than 1,400 registered families. Services such as its Lending Library, Advocacy Service and Fun and Freedom Club make a huge difference to families including young carers every single week.



Already the charity has celebrated several successes this year including Global's Make Some Noise Campaign which awarded the charity £90,000, winning two GHP

Social Care Awards and the charity was cited as the Best Practice Representative in the 2019 Care Parliamentary Review.

The charity does not receive any statutory funding and relies solely on donations from trusts, foundations, community and corporate supporters. This is an exciting time to join an award-winning, growing charity.

For an Application Pack or informal discussion please email [kay@friendsandfamilies.org.uk](mailto:kay@friendsandfamilies.org.uk) or call 01752 710112

Application forms should be returned by midday on Friday 27<sup>th</sup> September 2019